



33 South King St., Suite 501 • Honolulu, Hawai'i 96813
 (808) 529-0466 • fax (808) 529-0477 • hano-hawaii.org

Nonprofit Membership Application

Contact Name:		Contact Title:	
Organization:			
Address:			
City/State/ZIP:			
Tel:		Email:	
Fax:		Web:	

HANO Annual Dues — Dues are based on annual revenues (please check applicable box)

Dues amount:

Under \$50,000 annual revenue – dues are \$100 per year	\$
Up to \$1 million annual revenue – dues are \$150	\$
Up to \$2 million annual revenue – dues are \$250	\$
Up to \$3 million annual revenue – dues are \$350	\$
Up to \$4 million annual revenue – dues are \$450	\$
Up to \$5 million annual revenue – dues are \$550	\$
More than \$5 million annual revenue – dues are \$650 plus \$100 per additional \$1 million	\$
More than \$24 million annual revenue – dues are \$2,500	\$

Officer or CEO name:	Signature:
Title:	Date:

HANO Dues Paid by Member

\$ _____

Please enclose a check for the amount of dues to be paid by the member payable to **Hawai'i Alliance of Nonprofit Organizations**, 33 South King St., Suite 501, Honolulu, HI 96813. Print and include this enrollment form and a copy of the organization's IRS 501(c)(3) determination letter. Membership is for one year from date received. **Mahalo!**



Why should Hawai'i nonprofit organizations join HANO?

There are more than 5,200 nonprofit charitable organizations and private foundations in Hawai'i. Altogether, Hawai'i nonprofits employ nearly 50,000 workers and generating annual revenues of \$3.8 billion. Yet, despite its size and economic significance, the Hawai'i nonprofit sector is relatively invisible. Hawai'i nonprofits have not been organized to exert their collective goodwill and influence.

Hawai'i nonprofits are:

- Mostly small or medium-sized businesses. Only 1,600 out of Hawai'i's 5,200 charities report annual revenues exceeding \$25,000.
- Fragmented into silos, diluting their buying power and access to resources.
- Perceived as isolated, redundant and lacking the coordination to have positive influence or to effectively save time and money.
- Challenged by regulatory reforms and the need to improve business practices.
- Collectively silent, without a united voice to shape public policy or public opinion.
- Unable to capitalize on their combined size and strengths.

To address these shortcomings, Hawai'i Community Services Council in 2005 launched a statewide, sector-wide initiative to create the Hawai'i Alliance of Nonprofit Organizations. HANO's mission is to strengthen the nonprofit sector as a collective force to improve the quality of life in Hawai'i. It is affiliated with the National Council of Nonprofit Associations which represents more than 22,000 nonprofits in 46 states and the District of Columbia.

Since November 2004, HANO's membership has grown to more than 280 nonprofit organizations. HANO is building membership and launching programs in these areas:

- **Advocacy and public policy** – monitoring issues on the local, state and national levels that affect all nonprofits, such as governance reforms and providing information that policy makers need to be effective.
- **Leadership and convening** – annual conferences, meetings and workshops that foster peer networks, information sharing and collaboration.
- **Products and services** – improved access and reduced costs for time- and money-saving products and services.
- **Management training and professional development** – developing, providing and coordinating professional development opportunities, such as workshops on fundraising, board governance and financial management.
- **Research, information and referral** – gathering and disseminating timely data nonprofits need such as salaries, job descriptions, employment trends, job opportunities, grants and contracts.
- **Communications** – newsletters, reports and updates to keep nonprofits informed and provide insight into management issues.

HANO needs your membership support to succeed. With a strong membership base, HANO can provide the tools and influence we need for a stronger nonprofit community and a better Hawai'i. Please join HANO today.

To join, fill out the attached form or go to <http://hano-hawaii.org/members/join-hano>