Annual Highlight Report 2022-2023
HANO has given deep thought about the purpose of HANOCON and how it can best serve the nonprofit community in the aftermath of the tragic fires on Maui. In the spirit of this year’s HANOCON theme we decided to deconstruct our one day in-person conference into a larger People · Pilina · Purpose Initiative.

Go to our website hano-hawaii.org/hanocon/hanocon-2023 for more information on our upcoming virtual sessions, in-person convenings, nonprofit support services, and other resources.

Mahalo to our Foundation, Corporate, Community, Government Partners and Donors. Our accomplishments this year could not have been achieved without the underwriting, sponsorship, and financial support from those who believe in our mission.

FUNDING PARTNERS

AlohaCare
American Savings Bank
Consuelo Foundation
The Freeman Foundation
Harold K.L. Castle Foundation
Harry and Jeanette Weinberg Foundation
Hau’oli Mau Loa Foundation

Hawai’i Community Foundation
Island Insurance Foundation
Kaiser Permanente
Kamehameha Schools
Keith & Judy Swayne Family Foundation
Na Lei Aloha Foundation
Zilber Family Foundation
CORPORATE, GOVERNMENT & COMMUNITY PARTNERS, INDIVIDUAL DONORS

HANO does our best to maintain complete and accurate donor records. Donors reflect the period from October 1, 2022- September 30, 2023 and * indicates Member Benefit Partners. If for some reason your name has been inadvertently left out or is not listed accurately, please contact us.

Accumulus*  
AFP—Aloha Chapter  
AlohaCare  
Aloha United Way  
Cathy Alsup  
American Savings Bank  
Aoki CPA*  
Michelle Bartell  
Berkley Select*  
Blomerang*  
Bolder Advocacy  
Bevanne Bowers  
Kauʻi Burgess  
Debbie Cabebe  
Broderick Dispute Resolution*  
Catholic Charities of Hawaiʻi  
Chaminade University  
Donna R. Ching  
Child and Family Service  
City & County of Honolulu, Department of Community Services  
City & County of Honolulu, Office of Economic Revitalization  
Coeus Global*  
Common Cause Hawaiʻi  
County of Hawaiʻi, Department of Research & Development  
County of Maui, Department of Housing & Human Concerns  
Department of Business Economic Development & Tourism  
Domestic Violence Action Center  
Brian & Linda Ezuka  
Ezuka Law Offices  
Elena Farden  
The Foraker Group  
Firespring*  
Friends of the Future  
Elizabeth Fujii  
Funder Hui  
Melissa Geiger  
GrantStation*  
Hawaiʻi Congressional Delegation and Staff  
Hawaiʻi Alliance of Community Based Economic Development  
Hawaiʻi Appleseed Center for Law and Economic Justice  
Hawaiʻi Children’s Action Network  
Hawaiʻi Community Benefit Consultants  
Hawaiʻi Community Reinvestment Corporation  
Hawaiʻi Data Collaborative  
Hawaiʻi Green Growth  
Hawaiʻi International Film Festival*  
Hawaiʻi Investment Ready  
Hawaiʻi Public Policy Advocates  
Hawaiʻi State Bar Association  
Hawaiʻi Tech Support*  
Hawaiʻi Public Health Institute  
Ann Hindery  
Hogan Entrepreneurs Program - Chaminade University  
Hoʻiʻiwi  
Joyce Lee-Ibarra  
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Independent Sector  
Islander Institute  
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John Holman Evolution Coaching*  
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Shawn M. Kanaiaupuni  
Klapperich International Training Associates, LLC (KITA)*  
Kohala Center  
Dana Kokubun  
James Koshiba  
Kūkulu Switchboard  
Kuleana Coral Reefs  
Ryan Kusumoto  
Patti Look  
Sarah Maisel  
Maui County Non Profit Directors Association  
Maui United Way  
Palanakana Mauna  
Minnesota Council of Nonprofits  
Christopher Molina  
Monarch Insurance*  
Liz Moore  
Montana Nonprofit Association  
Michelle Nakayama  
Native Hawaiian Education Council  
National Council of Nonprofits  
Neon One*  
Nonprofit Association of Washington  
Nonprofit Finance Fund  
ʻŌlelo Community Media  
O‘ahu Economic Development Board  
Shar Paet  
Laura Pierce  
Parents and Children Together  
PO! Creative Media*  
QuickBooks Made Easy™*  
Resilia*  
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Kashmira Reid  
Dhruv Sangvikar  
Marcie Saquing  
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simplicityHR by ALTRES*  
Skog Rasmussen, LLC  
The Success Factory  
Sultan Ventures  
Bryan Talisayan  
Tax Foundation of Hawaiʻi  
Transform Hawaiʻi Government  
UHERO  
Unite Us  
UH Public Administration Program  
UST*  
Washington Nonprofits  
Wikoff Combs Co., LLC  
YM Careers*
HANO TEAM

Lisa Maruyama, President & CEO, HANO
Jennifer Cornish Creed, Director of Professional Development, HANO
Anthony Arce, Learning Events Manager, HANO
Ashley Galacgac, Engagement and Operations Manager, HANO
Laurie Nakamoto, Marketing Consultant and HANOCON Event Planner, R&M Resources, LLC
Selena Ching, Operations Consultant and HANOCON Event Planner, Changing Lanes Solutions

CONSULTANTS & TRAINERS

Andrew Aoki, Islander Institute
Jennifer Barrett Fajardo, Connect Consulting
Gregg Bossen, CPA, QuickBooks Made Easy™
Maria-Elena Caprio, Kūkulu Switchboard
Ryan Catalani, Family Promise of Hawai‘i
Catha Combs, Wikoff Combs & Co., LLC
Bill Coy, Omidyar Fellows
Lily Bloom Domingo, CommUnity Works, LLC
Brian Ezuka, Esq., Ezuka Law Offices, LLC
Angelica Frias, Nonprofit Finance Fund
Dr. Julianne Gassman, University of Northern Iowa
Melissa Unemori Hampe, Skog Rasmussen LLC
Hugh Jones, Ashford & Wriston LLP
Ku’ulani Keohokalole, People Strategies Hawai‘i
Jeeyun Lee, Kaimakana Consulting
Jonagistine & Kristine Lim, Lim Pacific, Inc.
Patti Look, The FundDevelopment Group
John Mackey, Esq., Goodsill Anderson Quinn & Stifel A Limited Liability Law Partnership LLP
Deidre Mamiya, Mamiya Consulting
Bre Onna Mathis-Perez, Nonprofit Finance Fund
Michelle Nakayama, Accounting Services
Keoki Noji, Keoki Noji Consulting LLC
Dr. Jackie Ng-Osorio, Ng-Osorio Consulting
Heather Pierucki, ChangeWorks, LLC
Heather Piper, Hawaii Community Reinvestment Corporation
Erin Lee Schneider, Drake University Law School
Tracie Ann Tjapkes, Growing People Hawai‘i
Robert Toyofuku, Associates
Mapu Quitazol, Skog Rasmussen LLC
Krystal Winn

GRANTS TECHNICAL ASSISTANCE (GTAS) PROVIDERS LIST

Savannah Allshouse, ChangeWorks
Kristi Bendon
Melissa Unemori Hampe, Skog Rasmussen LLC
Dana Kokubun
Elizabeth Lum, Creative Fundraising Associates, Inc.
Deb Marois, Converge CRT
Marina Piscolish, MAPping Change

Mapu Quitazol, Skog Rasmussen LLC
Sujatha Raman, Prana Consultants
Veronica Rocha, Essential Leap
Omar Sultan, Sultan Ventures
Kimberly Thayer
HANO MEMBERSHIP

We could not do the work we do at HANO without the participation and support of our members who truly improve the quality of life in Hawai‘i for us all. For our Membership Directory, go to https://tinyurl.com/hanomemberdirectory.

MEMBER TALK STORY

Mahalo to everyone who have attended our member talk story sessions! We are grateful for the time to connect with others in our nonprofit sector and celebrate your ongoing work.

All HANO Members, update your membership profile today at hano-hawaii.org/join/member-portal. Ensure your company contacts and organizational information are correct. Contact Ashley at info@hano-hawaii.org for assistance!

MEMBER HIGHLIGHTS

We featured six new Member Highlights on our website. Click on the HANO members on the left to learn more about their work. We want to share stories about how nonprofits remain committed to positively impact Hawai‘i’s communities. All HANO Members are welcome to submit this google form and be featured on our website & social media. Thank you to those who have already submitted and hope to circle back soon!

NEWSLETTER

Our newsletter is free to all, regardless of membership status. It’s part of our commitment to equity - ensuring that any interested staff, board member, volunteer, or champion of the nonprofit community can access this resource. We welcome you to share our HANO newsletter with others working with nonprofits. Sign up at https://mailchi.mp/hano-hawaii/newsletter.

Hawai’i Alliance of Nonprofit Organizations
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Honolulu, HI 96814
(808) 529-0466 | hano-hawaii.org | @hanohawaii
2023 INITIATIVES

SUPPORTING DECENT WORK IN THE NONPROFIT SECTOR INITIATIVE AND RESPONDING TO SECTOR NEEDS AFTER THE MAUI WILDFIRE DISASTER

HANO’s work on our Decent Work Initiative, and expansion to a broader People · Pilina · Purpose Initiative in 2023 included:

- Continuing to encourage honest conversations with our government contractors about the full cost of doing business as nonprofits by participating in the True Cost Coalition, and by launching a new online self-paced learning hub called What’s in Your Toolkit? to help prepare Hawai‘i nonprofits to confidently navigate government grants and contracts.

- Continuing programs that support nonprofit leaders and the talent pipeline:
  - Running a second cohort of the HANO Fellows program (for nonprofit executives in their first five years in the role). Funding partners include Hau‘oli Mau Loa Foundation, Hawai‘i Community Foundation, The Harry & Jeanette Weinberg Foundation, Kamehameha Schools, and The Freeman Foundation.
  - Helping nonprofit leaders at any stage of their career through our monthly virtual drop-in It’s Lonely at the Top convenings for Executive Directors that included issue based discussions, short learning events, and casual talk story social networking.

- In partnership with AlohaCare, and supported by the Zilber Family Foundation, holding in-person with nonprofit statewide Talk Story + Listening Sessions to hear stories from the sector and build pilina.

PROVIDING GRANTS TECHNICAL ASSISTANCE SERVICES

- Launching a Foundation Grants Support Services (FGSS) program in September for Hawai‘i nonprofits who are interested in applying to local trusts and foundations for grants to support their missions. FREE services include grant writing support, coaching, application review, copy editing. Initial priority is being given to emergency relief applications relating to the wildfires. Funding partners include The Freeman Foundation and Kamehameha Schools.

- Continuing our Federal Grants Technical Assistance Services to build capacity and harness more federal resources for Hawai‘i nonprofits. The GTAS program, run in partnership with Skog Rasmussen LLC on Maui, supports nonprofits pursuing or planning to pursue a federal grant in the near future and offers free technical assistance services to access federal grants coaching, application review, or copy editing services. To date, the GTAS program has helped bring more than $24 million in federal grant funding to Hawai‘i nonprofit organizations and their communities.

STATEWIDE TALK STORY + LISTENING SESSIONS

HANO and our partner, AlohaCare, are coming to you! It’s been a while since we’ve had the opportunity to connect in person. We’ll share what HANO’s been working on but we’re most interested in talking story with you about how you are navigating the rapidly changing environment and how HANO can best support your efforts. We’ll bring breakfast and snacks! Please join us to share stories and build pilina.

*Free breakfast required for folks coming from Lanai and Moloka‘i to Maui

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FREE TIME REMOVE

Register now and help to fund our Feeding partners as AlohaCare

[Sign up for the Talk Story + Listening Sessions]
HANO’S IMPACT

We help Hawai’i nonprofits thrive at all stages of development:

- Our “starting smart” technical assistance supports nonprofit startups to begin their work with a strong foundation
- Our Principles for Good Governance and Ethical Practice helps nonprofits and their boards to evaluate their organizational effectiveness and accountability
- The Hawai‘i Nonprofit Board Leadership Institute prepares those new to nonprofit board service to serve their organizations with competence and confidence.
- Other customized training enables nonprofits of all missions to understand and implement best practices, articulate and track their impact, and build stronger relationships with their boards
- Facilitation services support nonprofits and their boards in thinking and planning strategically for their future

We are a trusted community resource that helps move the needle on critical sector and community needs. Through our policy work, we:

- Provide convening opportunities for nonprofits to discuss, collaborate and take action on important issues
- Emphasize the purpose and importance of our nonprofit tax exempt status at federal, state and local levels
- Help public officials understand the value of the nonprofit sector
  - Though our measure did not pass this legislative session, we made great strides to educate our public officials on the importance of a tax exemption on nonprofit fundraising revenue
- Act as the voice of the sector to our partners in government, the corporate sector and the media
- Work to improve contractual relationships between government and nonprofit service providers
- Encourage nonprofits to advocate for themselves and their constituents and understand their legal and ethical compliance requirements
- Support charitable giving incentives that encourage support to the sector
- Support policies that seek input from nonprofits, help build their capacity and encourage volunteerism
- Support regulations that protect the public interest and are fair to nonprofits

We act as an information hub for and about all things nonprofit and develop products and services to save nonprofits time and money.
2023 HANO BOARD OF DIRECTORS

Chair: Melissa Geiger, Executive Director, Aloha Theatre
Vice-Chair: Michelle Bartell, SVP, Director of Community Advancement, American Savings Bank
Vice-Chair: Christopher Molina, Strategic Initiatives Liaison- Neighbor Islands, Kipuka Kaʻuʻai, Liliʻuokalani Trust
Secretary: Elena Farden, Executive Director, Native Hawaiian Education Council
Treasurer: Elizabeth Fujii, Chief Operating Officer, Kōkua Hawaiʻi Foundation

Bevanne Bowers, Executive Director, Maui Mediation Services
Kauʻi Burgess, Director of Community & Government Relations, Strategy & Transformation Group, Kamehameha Schools
Debbie Cabebe, Chief Executive Officer, Maui Economic Opportunity, Inc.
Shawn Kanaʻiaupuni, President & CEO, Partners in Development
Ryan Kusumoto, CEO, Parents and Children Together (PACT)
Kashmira Reid, Senior Public Relations Manager, AlohaCare
Marcie Saquing, Chief Operating Officer, Hawaiʻi Island Community Health Center
Eric Shearer, Donor Relations Writer, Hawaiʻi Community Foundation
Bryan Talisayan, Executive Director, Mental Health America of Hawaiʻi

OUTGOING BOARD MEMBER

Mahalo to our outgoing HANO Board Member, Kauʻi Burgess, for her years of service to HANO Hawaiʻi’s Nonprofit Sector (2021-2023).